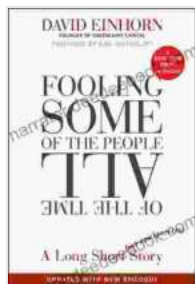


# Fooling Some of the People All of the Time: The Long, Short, and Complete Story



## Fooling Some of the People All of the Time, A Long Short (and Now Complete) Story, Updated with New Epilogue by David Einhorn

★★★★☆ 4.5 out of 5

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In the annals of history, there are countless stories of people who have been fooled by con men and women. Some of these stories are funny, some are sad, and some are downright unbelievable. But perhaps the most fascinating story of all is the one about the con man who fooled some of the people all of the time.

The story begins in the early 1900s, in a small town in the Midwest. A young man named George Graham arrived in town and quickly ingratiated himself with the locals. He was charming, intelligent, and well-spoken. He told stories of his travels and adventures, and he always seemed to have a bit of money to spend.

Graham quickly became a respected member of the community. He was elected to the town council, and he even served as mayor for a time. But behind his façade of respectability, Graham was nothing more than a con man. He was a master manipulator, and he used his skills to take advantage of the people around him.

Graham's first victim was a wealthy widow named Mrs. Smith. He befriended her, gained her trust, and then convinced her to invest all of her money in a bogus mining scheme. Mrs. Smith lost everything, and she died penniless a few years later.

Graham continued to con people for years. He swindled money from investors, bilked businesses out of their profits, and even defrauded the government. He was always one step ahead of the law, and he always managed to escape unscathed.

But Graham's luck eventually ran out. In the early 1920s, he was arrested and charged with fraud. He was convicted and sentenced to prison. But even behind bars, Graham continued to con people. He sold worthless stocks to other inmates, and he even convinced the warden to give him a loan.

Graham was finally released from prison in the early 1950s. He was an old man by then, but he was still a con man at heart. He moved to a new town and started all over again. But this time, he wasn't as lucky. He was arrested and charged with fraud again. This time, he was sentenced to life in prison.

George Graham died in prison in 1963. He was 83 years old. He had spent his entire life conning people, and he had amassed a fortune from his ill-

gotten gains. But in the end, he died a lonely and forgotten man.

The story of George Graham is a cautionary tale about the dangers of being too trusting. It is also a reminder that even the most intelligent and sophisticated people can be fooled by a skilled con man.

## **How to Avoid Being Fooled by a Con Man**

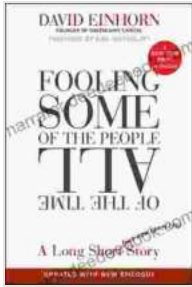
There are a few things you can do to avoid being fooled by a con man:

- **Be skeptical.** If someone is making promises that seem too good to be true, they probably are.
- **Do your research.** Before you invest any money or sign any contracts, do your research and make sure the person you are dealing with is legitimate.
- **Trust your gut.** If something doesn't feel right, it probably isn't. Listen to your instincts and walk away.

If you are ever unsure whether or not someone is a con man, you can always contact your local law enforcement agency or the Better Business Bureau.

The story of George Graham is a reminder that even the most intelligent and sophisticated people can be fooled by a skilled con man. But by following the tips above, you can help to protect yourself from becoming a victim.

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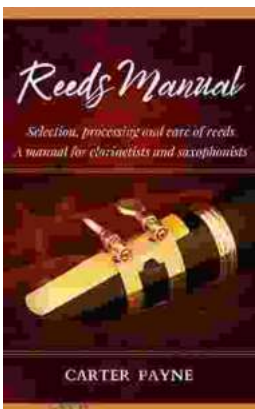
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